

# Adviser Update.



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## Interest Rate Update

### Personal & Business

- The highest variable interest rate for the **Savings Maximiser** for eligible customers is **3.00% p.a.**
- The 6 month variable welcome rate on the **Business Optimiser** for new customers is **2.40% p.a.** (on balances up to \$1 million). The standard variable rate is **1.50%**.
- The top tier **Savings Accelerator** variable rate (for balances > \$150,000) is **2.35% p.a.**
- ING DIRECT has some of the most competitive Personal and Business Term Deposit interest rates available:

Term	Rate (p.a.)
120 Days	2.40%
180 Days	2.60%
1 Year	2.70%
2 Years	2.90%

### Living Super

The **3 month Term Deposit** rate has increased from 2.10%pa to **2.25%pa** effective 23 June

2017.

For information on our current interest rates, please see our [Adviser website](#).

## Living Super End of Financial Year processing

Effective 12pm 23 June 2017 to 12pm 6 July 2017, you will be unable to change pension details or transact on your clients account whilst the end of financial year pension processing is in progress.

## New Living Super documents & forms

A reminder to use the below links to access and download interactive Living Super application forms as well as other supporting documentation effective 1 June 2017:

- [Product Disclosure Statement](#) (PDS)
- [Product Guide](#)
- [Product Update](#)
- [Fees Guide](#)
- [Adviser Flyer](#)
- [Adviser Application Form](#)

**Please note:** all applications must be submitted on the new forms, applications on the old forms will no longer be accepted.

You can also access the above documents directly via the ING DIRECT Adviser Online website by clicking [here](#).

Please contact your ING DIRECT representative to order hard copies of the PDS & Product Guide.

## Witty's Wisdom

Got a burning question about the global economy for ING DIRECT's Treasurer Michael Witts? Submit your question [here](#) and Witty's responses will be published in future ING DIRECT updates.

## Need more information?

- Contact Adviser Services on **1300 656 226** Monday-Friday: 8:30am-6:00pm AEST/AEDT or email [direct.adviser@ingdirect.com.au](mailto:direct.adviser@ingdirect.com.au)
- Contact your ING DIRECT representative
- New applications can be emailed to [adviser.applications@ingdirect.com.au](mailto:adviser.applications@ingdirect.com.au)
- Account maintenance requests (including Adviser Authorisation Forms) can be emailed to [adviser.admin@ingdirect.com.au](mailto:adviser.admin@ingdirect.com.au)
- Living Super enquiries can be emailed to [livingsuper.adviser@ingdirect.com.au](mailto:livingsuper.adviser@ingdirect.com.au)

To learn more



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